

Mr Andrew Simpson

3 Knights Court
Burton-on-Trent
Staffordshire
DE13 OGU

Dear Andrew

I wanted to take time to thank you for such a professional course of yours that I attended, The subjects of understanding what the customer actually wants and understanding the benefits that products and services will have on the clients life / business was very good indeed there was a lot of information that was eye opening and it shows through in your knowledge of sales that people some times don't know what to say and do when identifying peoples needs when it comes to purchasing or changing suppliers for there business,

I came away from the event with your pack of literature for reference and notes that im sure will keep me in business and keep me referring back to time and time again,

Once again thanks for a exhilarating day with yourself and the other delegates on the course thank you Andrew

Yours Sincerely

Nathan Vowles

www.discountandpaid.co.uk